

# Contemporary Arts Museum Houston

## CHIEF ADVANCEMENT OFFICER

### ABOUT THE MUSEUM

The Contemporary Arts Museum Houston (CAMH) is a non-collecting institution dedicated to exhibiting the most dynamic international, national, and regional art of today. Founded in 1948, CAMH prides itself on presenting new art and documenting its role in modern life through exhibitions, lectures, original publications, and a variety of educational programs and events. CAMH occupies an iconic Gunnar Birkerts's building in the heart of the Houston Museum District.

### ABOUT THE OPPORTUNITY

CAMH leadership is enhancing the current development program with a newly created Chief Advancement Officer (CAO) position. The CAO would be tasked with increasing the donor base and pipeline for major gifts as well as lay the groundwork for the next major capital campaign. The CAO will work with senior leadership and the board of trustees to develop and set into motion a strategic and comprehensive plan to significantly increase contributed revenue for the operating and capital needs of CAMH. A successful candidate will have substantial experience in a similar capacity and a proven track record of meeting goals and expanding the donor base. The ideal candidate will have a passion for contemporary art, an entrepreneurial spirit, and a desire to increase CAMH's role in the international arts community.

### QUALIFICATIONS

- Demonstrated success leading advancement efforts for a cultural organization or museum
- A minimum of 7 to 10 years of experience in development leadership positions with progressively increasing responsibilities
- Proven leadership and management capabilities
- Expertise in philanthropy best practices
- Established record of developing strategies and seeing them through implementation and execution to attain fundraising goals
- Ability to integrate branding, communications, and marketing strategies into fundraising efforts
- Demonstrated track record of achieving development targets of at least \$5 million annually
- Knowledge of the Texas philanthropic community as well as the broader global contemporary arts communities
- Capital campaign experience
- Experience working with senior staff and board of trustees
- Self-motivated and results driven
- Excellent communication skills
- Ability to attend evening and weekend events on a regular basis
- Passion for contemporary art and the mission of CAMH
- Bachelor's degree is required, advanced degree preferred